

#whatsNEXT

**NEXT**  
COMPRESSION

# NEXT Compression Makes Exclusive Waukesha Commitment

*From Our Leadership Team*

NEXT Compression is thrilled to announce a bold decision to partner exclusively with Waukesha for engine drive projects above 1280 Horsepower. We took this decision after careful consideration and evaluation of the market options. It is our belief that as a result of this determined action, we can offer compelling and agile solutions to meet our customers' challenges from both a technical and commercial perspective.

Both NEXT Compression and Waukesha are committed to growing our market positions by delivering outstanding customer value. We are aligned in our commitment to invest in Canadian technology and innovation that is keenly focused on creating value for our customers. This commitment is demonstrated by Waukesha's investment in its brand new, world-class facility in Welland, Ontario and NEXT's continued investment in Primavera scheduling and resource planning system.

We welcome the opportunity to share more details on this exciting partnership and collaboratively explore your unique challenges. We look forward to providing the right solution for your NEXT project!

Sincerely,



Shane Guiltner  
President & CEO



Trent Bruce  
Founding Partner



Andrew D. Kavanagh  
VP International Sales  
& Business Development



# An exciting alternative to the industry standard.

NEXT Compression has agreed to package exclusively Waukesha above 1280BHP. In recent years, Waukesha has made some courageous and important decisions to better serve the global natural gas industry. They have demonstrated a commitment to continued growth and production innovation through a significant investment in a state-of-the-art manufacturing facility as well as considerable enhancements in its global support and training network. We choose to be aligned with a company that leads rather than follows, and we believe that leadership obliges us to step up and make commercially responsible decisions with our customers' best interests in mind.

Our customers can expect to benefit from this exciting partnership in many ways, including:



## Driving Value

Focused on creating additional value through an innovative alternative to the industry-standard offering, with significant cost savings backed by extended warranties.



## Product Advancements

Direct access to Waukesha's latest product lines in this horsepower range, displacing incumbent competitor products and delivering tremendous value to industry.



## Unparalleled Support

Access to new and improved warranty, parts, service, training and support options.



## Made-in-Canada Solution

Waukesha has invested significantly in its state-of-the-art facility located in Welland, Ontario. This offers easy access for both domestic and international customers, and a Canadian-made solution that is both commercially and technically superior.



## Customer Alignment

Intentional focus on engagement and flexibility to ensure our priorities match those of our end users. A tailored, hands-on approach that gives all parties a platform for growth.